

SPRING²⁰²⁰ CLASSES



College &
Career Ready

English, Writing, and
Communication

Fine Arts & Culture

Government, Justice, &
Women's Studies

Human Services &
Psychology

Humanities

Mathematics

Natural and Health
Sciences

Workforce
Development



Kachemak Bay Campus
Kenai Peninsula College
UNIVERSITY of ALASKA ANCHORAGE

907-235-7743



DAY & EVENING HOURS

Free Job Training opportunities in Homer

CALL TODAY
235-1602

Skills for Life

EXPLORE SOCIAL & EMOTIONAL TOPICS THAT CAN HELP BASIC LIFE FUNCTIONING FOR EMPLOYEES: STRESS & TIME MANAGEMENT, SELF-CARE, MONEY MANAGEMENT & COMMUNICATION.

College & Career Ready

PERSONAL PROFILE COMPLETION LEADS TO JOB AND EDUCATION EXPLORATION WITH THE COURSE CULMINATING IN A JOB SEARCH SKILL INTENSIVE.

Computer Basics

TWICE A YEAR, 6 WEEK COMPUTER CLASSES COVER BASICS SUCH AS SAVING, RENAMING & MOVING FILES, EMAIL, SURFING THE WEB, USING MICROSOFT PRODUCTS AND GOOGLE DRIVE. LIMITED CLASS SIZE, REGISTER EARLY.

English Language Learners

ASSIST THOSE FOR WHOM ENGLISH IS NOT THEIR FIRST LANGUAGE TO READ, WRITE, SPEAK & UNDERSTAND ENGLISH. FOCUS ON JOB & LIFE SKILLS. CITIZENSHIP PREPARATION ASSISTANCE AVAILABLE.

Math, Reading & Writing

DEVELOP CONFIDENCE IN CORE SUBJECT AREAS TO IMPROVE ON -THE-JOB PERFORMANCE. ASK ABOUT JOB-SPECIFIC TRAINING FOR YOUR WORKPLACE.

GED

EARN A GED HIGH SCHOOL EQUIVALENCY CERTIFICATE. DAY AND EVENING HOURS FOR STUDY AND TUTORING AND ONLINE SUPPORT AVAILABLE.

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Kachemak Bay Campus

IN THE **HEART OF THE HOMER** COMMUNITY



KACHEMAK BAY CAMPUS' PUBLIC SQUARE PROGRAMS AND SERVICES ARE TAILORED FOR THE HOMER COMMUNITY

Community Education

You spoke and we listened by growing and evolving our community education offerings to include courses like:

- 100 Ton
- Deckhand Skills
- Marine Electronics
- Able Seaman
- Marine Vessel Systems
- DC Electricity for Vessels
- Coastal Navigation
- Net Mending
- Outboard Engine Maintenance
- Knitting
- Pattern Making
- Painting
- Writing Workshops

Evening Events

We love hosting community events that gather the community on campus. This year some of our favorite events included:

- Science to Action on Climate Change live broadcast with Kathryn Hayhoe
- Kathleen Dean Moore and Friends "Writing at the Edge of the World" workshop
- Making Poetry out of our Working Lives with Jon Broderick -
- First Friday Art Opening with various artists presenting "Art Over Time in Halibut Cove."
- "Rising" a performance to acknowledge the Climate Strike

Making the most of Campus Facilities

We are also proud to be able to provide meeting space for our non-profit community partners at little or no cost. We love hosting our partners from the scientific and business communities!

College & Career Ready

COMPUTER BASICS

This course gets students more comfortable with use of the mouse; clicking, dragging, highlighting, and pasting text; saving, moving, renaming and deleting files; email use; use of Microsoft products as well as the Google Suite/Google Drive.

Non-credit community skill development offered by the Alaska Adult Education program

Free for the public

SKILLS FOR LIFE

The focus is on skills that are core to effective living: communication, stress and time management, goal-setting, money management, working in teams, and more. Curriculum is year-long from Sept. through April.

Non-credit community skill development offered by the Alaska Adult Education program

Free for the public

COLLEGE AND CAREER READINESS

This is a non-credit class offered by the Alaskan Adult Education program. It is free for the general public. It is a workshop-like course helping students discover a good fit for a job or career, research that job, find educational opportunities to get trained for it with a culmination of job search skills—how to look for and get a job.

Non-credit community skill development offered by the Alaska Adult Education program

Free for the public

UNIVERSITY STUDIES

This college level course enhances habits of mind and strategies for college success, introduces students to available academic and campus resources, and guides them to develop academic and professional plans. Through the course, students will gain ownership of their educational experience while also being integrated into the UAA community.

UNIV A150 3 credits

Notes: Offered online only

Current, detailed information on KBC's courses including: dates, times, instructors, costs, etc. are available on the KPC Searchable Schedule.

English, Writing, Communication

FUNDAMENTALS OF ORAL COMMUNICATION

Research suggests that nonverbal communication carries more weight than what we actually say. Interestingly, our facial gestures and posture are only a portion of nonverbal communication. In addition are the fluctuations in our voice, our appearance, our use of space and time, and more! Come learn more about the fundamentals of Human communication and hone your public speaking skills.

COMM A111 3 credits

Notes: Oral Communication
GER; Placement required

INTERPERSONAL COMMUNICATION

Understanding and building interpersonal communication skills. Students use experiential and oral performance approaches to explore nonverbal and verbal channels, emotions, empathetic listening, perception, self-disclosure, and conflict in significant personal and professional relationships.

COMM A237 3 credits

Notes: Oral Communication
GER; Placement required;
Offered online only

CRITICAL THINKING

"Fake News! This age of information brings great benefit by making information easily accessible to all, but how can we know what information is credible and what is not? This course emphasizes principles and techniques of critical thinking to explore issues, ideas, artifacts and events before accepting or forming an opinion or conclusion.

ENGL A120 3 credits

Notes: Offered online only



Meet Dr. Lia Calhoun, Assistant Professor of English and Communications. Dr. Calhoun was born and raised in Homer and graduated from Homer High School. She left Alaska to earn her BA in English and Creative Writing from Seattle Pacific University and her Ph.D. in English and American Literature from Boston University. She is happy to be settled back in their hometown with her husband and two young boys, and she is proud to be working with students in this community.

English, Writing, Communication

GRAMMAR AND WRITING SKILL DEVELOPMENT

The Focus of this community class is on the foundational understanding of our language and using the rules to develop more advanced writing skills.

WRTG 003 Non-credit community skill development offered by the Alaska Adult Education program

Free for the public

REASONING THROUGH LANGUAGE ARTS

This is a GED preparation course that emphasizes reading and thinking skills to increase comprehension. This class is open to anyone wanting to develop their reading fluency.

WRTG 003 Non-credit community skill development offered by the Alaska Adult Education program

Free for the public

ENGLISH AS A SECOND LANGUAGE

A skill development class for those that English is not their first language. Develops skill and fluency in written and spoken English with focus on job and life skills such as work situations, filling out forms, and cultural norms. Can be at any level from knowing no English to wanting to polish current skill.

WRTG 003 Non-credit community skill development offered by the Alaska Adult Education program

Free for the public

READING AND WRITING STRATEGIES

Develops college writing and reading strategies. Reviews sentence and paragraph structure as part of the development of essays. Emphasizes revision techniques for essays and critical reading in academic texts.

WRTG A090 3 credits

Notes: Does not count toward degree requirements; Online only

English, Writing, Communication

INTRODUCTION TO CREATIVE WRITING

This course provides an introduction to creative writing in multiple genres. Reading fiction, nonfiction and poetry; analysis of stylistic features; participation in writing workshop; and production of written exercises and texts.

ENGL A260 3 credits

Notes: Offered online only

WRITING ACROSS CONTEXTS

A good argument contains at least three things: a clear claim, strong reasons to support the claim, and evidence that proves each reason. Writing Across Contexts will help you hone your skills in persuasive writing, reporting, and narrative. This course is required at most universities making it a highly transferable skill builder.

WRTG A111 3 credits

Notes: Written Communication GER; Placement required

WRITING AND THE HUMANITIES

Join this online course for an introduction to what writing is and does and how people learn to do it in the humanities. This 15 week course focuses on the disciplinary questions, methods and reasoning that shape the genres and writing practices in the field.

WRTG A211 3 credits

Notes: Offered online only; Written Communication GER; Placement required

WRITING AND THE SCIENCES

What burning questions do you have? Writing and the Sciences is an introduction to what writing is and does and how people learn to do it in the sciences. This 15 week course focuses on the disciplinary questions, methods and reasoning that shape the genres and writing practices in the field.

WRTG A213 3 credits

Notes: Offered online only; Written Communication GER; Placement required

FINE ARTS & CULTURE

ALASKA NATIVE CULTURES

Surveys Alaska Native peoples, including cultural heritage, ethnohistory, and contemporary experiences from an anthropological perspective. Covers environmental settings, linguistic subdivisions, precolonial sociocultural organization and subsistence patterns, contact with non-Native groups, and key issues, including education, politics and law.

ANTH A200 3 credits

Notes: Offered online only; Social Science GER

RISE OF CIVILIZATION

Introduces the biological and cultural emergence of modern humans, innovations leading to domestication and complex societies, and the roles these played in urbanization, state formation, and civilizations. Compares primary civilizations and may include secondary civilizations.

ANTH A250 3 credits

Notes: Offered online only; Social Science GER

DRAWING ON THE RIGHT SIDE OF THE BRAIN

If you don't know how to draw...you can anyway! This fun class will help build your skills and drawing confidence. You'll learn how to use basic drawing materials (graphite, charcoal and ink wash on paper) and the basic principles of design and composition as you grow your ability to achieve a wide variety of images and drawing effects.

ART A100 1 credit

Notes: Short Course, on campus

BEGINNING HANDBUILT CERAMICS

Introduction to ceramic materials and processes. Emphasis on handbuilt forming methods and earthenware temperature range. Includes clays, clay bodies, slips, glazes, and firing process. Introduces ceramic history, idea development and creative problem solving.

ART A201 3 credits

Fine Arts & Culture

BEGINNING WHEELTHROWN CERAMICS

Introduction to ceramic materials and processes. Emphasis on wheelthrowing methods and stoneware temperature range. Includes clays, clay bodies, slips, glazes, and firing process. Introduces ceramic history, idea development and creative problem solving.

ART A202 3 credits

Notes: Handbuilt Ceramics should be taken first or students may request instructor permission.

HISTORY OF PHOTOGRAPHY

Investigates the history of photography: its origins, chronology, cultural context, and the significant contributions of individual photographers.

ART A367 3 credits

Notes: Offered online only

DANCE APPRECIATION

Develops an appreciation of dance for observers and participants through readings, lectures, videos, writing exercises, live performances, and movement and discussion sessions. Explores dance in social and cultural contexts with its development as an art form in Europe and America. This is lecture course with four to seven dance studio movement sessions per semester.

DANCE A170 3 credits

Notes: Fine Art GER; Offered online only

THEATER APPRECIATION

This course is a survey of theatre. We'll focus on artists who contribute to theatrical production viewed within the context of historical styles and development.

THR A111 3 credits

Notes: Fine Art GER; Offered online only

Government, Justice & Women's Studies

INTRODUCTION TO AMERICAN GOVERNMENT

Weird coincidence, or....??? Two of America's founding fathers died on the 50th anniversary of the adoption of the Declaration of Independence. Join this American Government course to learn about the founding & constitution, lobbyists and the powers in each branch of government. Be in the know!

PS A101 3 credits

Social Science GER

INTRODUCTION TO RESTORATIVE JUSTICE

This course Introduces the development of community and government responses to crime that encourage healing, accountability, competency, and citizen involvement while holding offenders and communities accountable. You will consider the theoretical and cultural roots, as well as an overview of restorative justice practices in the U.S. criminal system.

JUST A211 3 credits

Notes: Offered online only

CRIME AND DELINQUENCY

What are the theories behind the causes, consequences, and control of crime and delinquency? You'll find out in this course while paying special attention to the application of empirical research methods to important theoretical issues.

JUST A251 3 credits

Notes: Offered online only

INTRO TO WOMEN & GENDER STUDIES

Introduces students to the fundamental concepts and themes in the interdisciplinary study of women and gender. Course focuses on understanding institutions, social and political practices, and cultural representations that shape women's lives in both the developed and developing worlds as well as examining the role that gender plays in society.

WS A200 3 credits

Notes: Social Science GER; Offered online only

Human Services & Psychology

HISTORY AND SYSTEMS OF HUMAN SERVICES

This class provides an introduction to the historical foundations of the human service profession through the lens of formative legislation and service delivery systems.

HUMS A107 3 credits

Notes: Offered online only

COMMUNITY ED AND PREVENTION IN SUBSTANCE ABUSE

Presents knowledge and skills as tools in the development of community education and prevention programs in substance abuse.

HUMS A123 3 credits

Notes: Offered online only

HIGH RISK BEHAVIOR IN ADOLESCENTS

Provides an overview of brain development and its impact on behavior. Presents types of high risk behaviors in adolescents and approaches to prevention and intervention.

HUMS A125 3 credits

Notes: Offered online only



Meet Brian Partridge, Associate Professor of Psychology & Human Services at KBC. A student favorite, Professor Partridge brings years of experimental, clinical and practical experience to the classroom.

Human Services & Psychology

INTRODUCTION TO GENERAL PSYCHOLOGY

The field of psychology is huge. Explore the breadth of the disciplines within the subject such as social psychology, developmental psychology, experimental psychology, abnormal psychology, sensation and perception, memory and consciousness.

PSY A111 3 credits

Notes: Social Science GER

LIFESPAN DEVELOPMENT

This class looks at human development from conception through the end of life; focusing on the biological, social and personal factors involved.

PSY A150 3 credits

Notes: Social Science GER

STATISTICS FOR PSYCHOLOGY

Presents basic descriptive and inferential statistical techniques used in psychology. Covers scales of measurement, central tendency, variability, normal distributions, standard scores, correlation, regression, hypothesis testing, parametric and nonparametric tests for independent and dependent groups, and one- and two-way analysis of variance.

PSY A260/261 4 credits

PERSONALITY

How do we become who we are? What makes up the human personality. This class explores those questions from several different points of view beginning with Freud and continuing through contemporary theorists.

PSY A368 3 credits

Humanities

WESTERN CIVILIZATION I

Did you know that Cleopatra spoke 12 languages, studied mathematics, astronomy and philosophy, and may have had a few things in common with Joffrey Baratheon of House Lanister? Learn all about her in Western Civilization I with Professor Jeff Meyers this Fall! This fascinating class emphasizes the key social, political, intellectual and cultural events of Western Civilization from its origins in the ancient Near East to 1650.

HIST A101 3 credits

Notes: Humanities GER

WESTERN CIVILIZATION II

This great class covers the same fascinating social, political, economic, intellectual and cultural characteristics in the civilization of the western world as History A101 but from 1650 on.

HIST A102 3 credits

Notes: Humanities GER

HISTORY OF THE UNITED STATES I

Is America the land of opportunity? How has puritanism shaped American values? Delve into the social, political, and economic forces that formed the United States from the pre-colonial era through the U.S. Civil War.

HIST A131 3 credits

Notes: Humanities GER

HISTORY OF THE UNITED STATES II

What was the promise of emancipation and was it fulfilled in the post Civil War era? Answer this and many more essential questions about the United States as you examine the key social, political, and economic forces that have shaped the country from reconstruction forward.

HIST A132 3 credits

Notes: Humanities GER

Humanities

INTRODUCTION TO THE HUMANITIES

This class uses contemporary humanities-based inquiry in engaging ways to explore major intellectual and aesthetic trends in the world's heritage of arts and ideas. You will examine ideas and consider examples of the arts in the historical and cultural context of their development.

HUM A212 3 credits

Notes: Offered online only



Meet Dr. Jeffrey Meyers, Assistant Professor of History and Political Science. Specializing in Modern History with an emphasis on the Soviet and Post-Soviet Union and the History of Crime and Terrorism. Dr. Meyers brings history to life with his creative and energetic teaching style.

Mathematics

GED MATH

This is a non-credit class offered by the Alaskan Adult Education program. It is free for the general public. This GED-focused preparation course is open to anyone who wants to develop foundational numbersense, algebra and geometry skills. It can help students develop skill to get into Prealgebra.

Non-credit community skill development offered by the Alaska Adult Education program

Free for the public

PREALGEBRA

Do you need to work on your prealgebraic math fundamentals? This course may be for you! Topics include operations and applications of whole numbers, integers, fractions, decimals, ratios and proportions, percents, geometry and measures, evaluation of algebraic expressions and applications.

MATH 054 3 credits

Notes: Offered online only;
Notes: Does not count toward degree requirements

ELEMENTARY ALGEBRA

This class helps students become familiar with mathematical topics essential for algebra. You will learn about evaluating and simplifying algebraic expressions, polynomials, factoring, integer exponents, rational expressions, solutions of linear equations and inequalities, quadratic equations and graphs of lines. If that all sounds like greek to you than this is probably your class!

MATH 055 3 credits; Offered online only

Notes: Does not count toward degree requirements



Meet Dr. Jeffrey Johnson, Assistant Professor of Mathematics. Dr. Johnson loves math BUT he understands and can speak to people who don't! A fantastic and friendly combination in a math professor! Dr. Johnson structures his courses so that student success is in the student's hands. Assessments provide an avenue for constant improvement through revisions, as opposed to the 'one-off right-or-wrong-done-move-on' math coursework students often go through.

INTERMEDIATE ALGEBRA

This class builds on the foundations of elementary algebra and prepares them for college algebra. You will learn about expressions, equations and applications involving linear, quadratic, rational and radical functions; graphs of linear and quadratic functions; functions and their inverses; introduction to exponential and logarithmic functions and systems of linear equations.

MATH A105 3 credits

TRIGONOMETRY

This class helps students study of trigonometric functions, including graphing, identities, inverse trigonometric functions, solving equations and polar coordinates, and applications.

MATH A152 3 credits

Notes: Quantitative Skills
GER

APPLIED CALCULUS FOR MANAGERIAL/SOCIAL SCIENCES

Covers functions and graphs, differentiation, exponential and logarithmic functions, antidifferentiation and integration, and functions of several variables. Applies these mathematical concepts.

MATH A221 3 credits

Notes: Quantitative Skills
GER; Offered online only

CALCULUS 2

Take a deeper dive into single-variable calculus, including techniques of integration, applications of integration, convergence of sequences and series, parameterized curves, and polar coordinates.

MATH A252 4 credits

Notes: Quantitative Skills
GER

Natural Sciences

INTRODUCTORY BIOLOGY WITH LAB

This course provides the non-biologist with a working knowledge of life science that will be useful in making informed decisions on health and the environment. You will visit a variety of biological topics such as the chemical basis of life, cell structure, energetics, physiology, genetics, biotechnology, evolution, ecology and scientific methodology.

BIOL A102 3 credits
BIOL A103 1 credit

Notes: Natural Science
GER

MARINE INVERTEBRATES

Explores characteristics of animals, plants, fungi and protists of Alaska. Can include life history, habitat, ecology and behavior. Special Note: May include extensive hiking and camping. Can be repeated once with a change of subtitle for a maximum of 4 credits.

BIOL A124 1 credit

Notes: Short course

INTRODUCTION TO OCEANOGRAPHY

Study the oceans to learn about plate tectonics and the evolution of the ocean basins, the chemical composition of seawater, forces acting on water to generate waves and currents, interrelationships among physical, chemical and biological processes, and complex societal issues such as global climate change, fisheries management and pollution

BIOL A178 3 credits

Notes: Natural Science
GER

PRINCIPLES OF ECOLOGY

Introduces the basic principles of ecology including the physical and biological nature of environment in relation to living systems; the physiological, morphological and behavioral adaptations of organisms; the dynamics and structures of populations, biological communities, ecosystems, and biomes; and the interdependence of natural and human systems.

BIOL A271 3 credits

Notes: Offered online
only

CONSERVATION BIOLOGY

Examines the human drivers of global environmental change (human population growth and consumption of resources) and the consequences of environmental degradation. Discusses the use of standard protocols and modern instruments to assess environmental change.

BIOL A473 3 credits

Notes: Integrative Capstone GER

UNDERGRADUATE SEMINAR

Do you wonder how climate change is impacting terrestrial and marine life? Or in what ways stressed ecosystems affect human health and well being? Join us for weekly seminars presenting, then discussing conservation issues in a casual, round-table forum.

BIOL A 492A 1 credit

Notes: Conservation ecology seminar. Need instructor permission to register

INTERNSHIP IN BIOLOGY

Professional work experience in appropriate areas of the biological sciences. Open to qualified students receiving faculty recommendation, and as placements are available.

BIOL A495A

Notes: Need Instructor Permission Students must apply for and be offered an internship



Debbie earned her BS, MS and PhD in the Lower 48 in Animal Behavior, Marine Biology and Ecology, and since 2006 has loved teaching Biology courses at the Kachemak Bay Campus, sharing her experiences with our students. She is happy to live, work and play in Homer and on Kachemak Bay with her husband, son and two dogs. Though Debbie teaches a wide variety of courses, her passion lies in Marine Mammal Biology. Debbie and her students collaborate with many local, state, federal and non-profit agencies on marine mammal and environmental education projects. She is a lead of the Homer Marine Mammal Stranding Network and is a coordinator for both Semester by the Bay and the AK Coastal Summer Institute.

Natural Sciences

PHYSICAL GEOLOGY

This course serves as an introduction to physical geology, the study of earth and its materials. Students will explore the processes that operate on and within earth, the formation of common rocks and minerals, and the basics of mineral and rock identification and classification.

GEOL A111 3 credits

Notes: Natural Science
GER; Offered online only

GLOBAL CLIMATE CHANGE

Examines the Earth's climate and how it is changing, as well as how it is predicted to change in coming decades with increasing fossil fuel emissions.

GEOL A190 1 credit

Notes: Short course

CYCLES OF NATURE

Many natural processes occur in cycles. Some cycles are well-understood, such as ocean tides and annual tree-rings. Other cycles are long-standing puzzles, such as banded chert in sedimentary rocks, glaciation, snowshoe hares, voles and shrews, spruce bark beetles, and salmon returns. This course examines a wide variety of natural cycles, with time scales ranging from galactic to geological to seasonal and daily.

GEOL A190 1 credit

Notes: Short course

Natural & Health Sciences

HUMAN ANATOMY AND PHYSIOLOGY I AND II WITH LABS

This 2 semester sequence provides students with an integrated view of human structure and function providing a foundation in relevant chemistry, cell biology, histology and unifying concepts. The first semester covers integumentary, skeletal, muscular and nervous systems and the second includes endocrine, cardiovascular, lymphatic, immune, respiratory, digestive, urinary and reproductive systems.

**BIOL A111 and A111L
BIOL A112 and A112L**

Notes: Natural Science
GER

INTRODUCTION TO MICROBIOLOGY FOR HEALTH SCIENCES

General introductory microbiology covering bacterial metabolism and genetics, virology, host parasite interactions, host defense mechanisms and epidemiology.

BIOL A240

Notes: Offered online
only

CONTEMPORARY CHEMISTRY

Introductory course for students with little or no chemistry background. Covers units of measurement, matter, atoms, periodic table, nomenclature, equations, oxidation-reduction, solutions, calculations, and problem solving.

CHEM A055

Notes: Does not count
towards degree require-
ments; offered online only

INTRODUCTION TO GENERAL CHEMISTRY WITH LAB

Introductory chemistry survey course for health science majors and preparatory course for science majors. Topics include: measurement, energy and matter, periodic trends, chemical composition, chemical reactions, solutions, bond theory, phases, oxidation-reduction, nuclear chemistry, problem-solving (applied mathematics), and special topics.

CHEM A103/L 4 credits

Notes: Natural Science
GER; Offered online only

Natural & Health Sciences

NUTRITION FOR HEALTH SCIENCES

Studies nutrition in the life cycle including food sources and requirements of nutrients, and physiological and metabolic aspects of nutrient function. Reviews disease states, food selection, and cultural and contemporary issues of concern to health professionals.

DN A203 3 credits

Notes: Offered online only

CORE CONCEPTS IN HEALTH SCIENCE

This class is an orientation to health issues in the United States and Alaska. You'll explore the basic dynamics of health and illness, the transition from infections to chronic illness, the measures of population health and the overall health care delivery system and more.

HS A220 3 credits

Notes: Offered online only

CERTIFIED NURSE AIDE

Certified Nurse Aide is a high demand job as a critical member of a health care team assisting both the medical staff and the patient. This 10-15 week training class prepares the participants to become an Alaska State Certified Nurse Aide and become employed in a highly needed occupation. The curriculum includes CPR training, medical terminology, basic anatomy, first aid and skills labs. Students also receive supervised on-site clinical training at local health care facilities. This course includes classroom, lab and clinical training.

HCA A105 6 credits

See the student success advisor for a complete information packet

Workforce Development

ENTREPRENEURSHIP & SMALL BUSINESS MANAGEMENT

Explore the concept of entrepreneurial behavior in today's fast-moving business environment and create a practical pathway to a successful career as an entrepreneur or small business owner. Upon completion of the course, students will have an understanding of the requirements for starting their entrepreneurial endeavor, or working in a small business environment.

BA A166 3 credits

Notes: Offered online only

PERSONAL SELLING (PROFESSIONAL SELLING)

Introduces students to the importance of professional sales within overall business operations through a proven sales process that works. It clearly illustrates an orderly sales cycle, and demonstrates how the steps within the sales cycle interact to maximize sales. Social media impacts and uses are included. Whether contemplating a sales career or a general business career, this course provides the ingredients for success.

BA A264 3 credits

Notes: Offered online only

ARC WELDING

This course is designed to meet students where they are at in their welding journey whether beginning or advanced. Students will work towards certification on .375 inch plate, open root or with backing to ASME or AWS code standards.

WELD A103 4 credits

ARC WELDING LOW HYDROGEN

This course caters to the welder with some previous experience wanting to work towards certification with low-hydrogen electrodes. Students certify on .500 inch plate with backing to AWS code standards.

WELD A104 4 credits



Thinking of Getting a Degree?

EXPLORE **PATHWAYS TO**
UNIVERSITY OF ALASKA **DEGREES IN:**

Associate Degrees

Arts

Applied Science

- Radiology Technology
- Medical Sonography
- Dental Assisting
- Nursing - RN
- Fisheries Technology
- General Business
- Human Services
- Process Technology

Bachelor Degrees

- Psychology
- History
- Natural Sciences
- Biology
- Business
- Education
- Nursing
- Social Work
- Liberal Arts

Certificates & License

- Corrections
- Pharmacy Technician
- Small Business
- Fisheries Technology
- Welding
- Certified Nurse Aide
- Phlebotomy
- Medical Office Coding

CALL US AT **235-7743** FOR MORE INFORMATION

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www.alaska.edu/nondiscrimination